



J THOMAS & COMPANY PRIVATE LIMITED

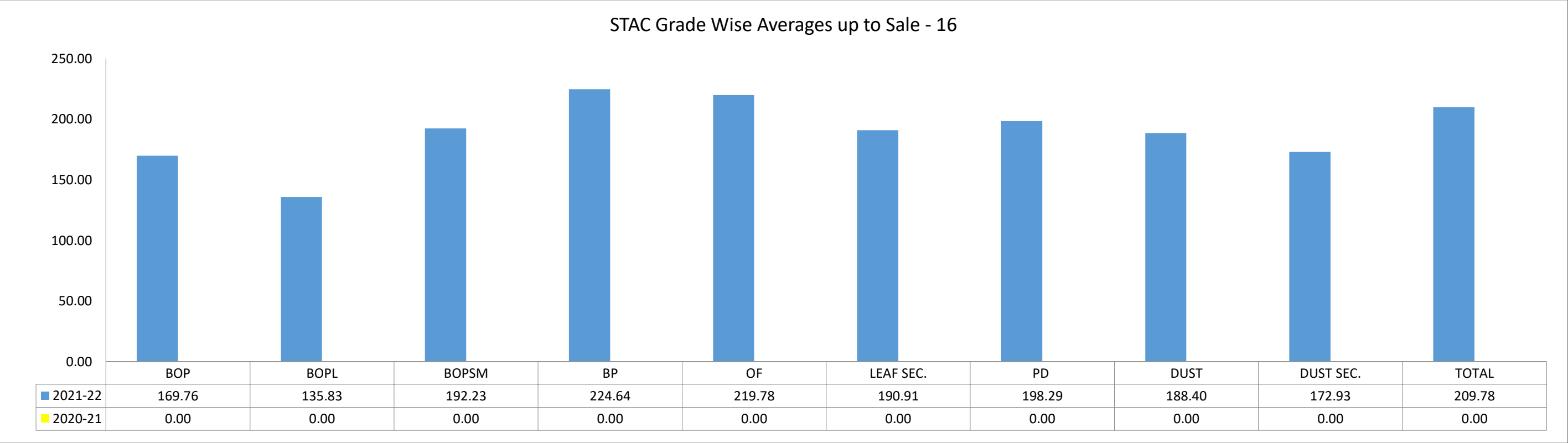
SILIGURI MARKET SYNOPSIS - Sale 16(2021)

Market Report	
LEAF	DUST
* Market witnessed good demand. * Good and best sorts sold barely steady easier following quality. * Medium browner sorts witnessed less demand and sold at easier levels. * Plainer categories had better demand and sold at dearer levels compared to previous week.	* Good demand. * Good and best categories were easier following quality. * Medium and Plainer categories also followed a similar trend.

Buying Analysis	
LEAF	DUST
* Local and regional packeteers mainstay of the market. * Western India operated on the liquoring sorts. * HUL & TCPL selective.	* Western India operated on liquoring sorts. * TCPL & HUL silent. * Internal lent good suport.

AUCTION AVERAGES									
	2021/22			2020/21			UPTO Sale 16		
	Sale 16	Sale 15	+/-	Sale 16	Sale 15	+/-	2021/22	2020/21	2019/20
LEAF	211.55	212.79	-1.23	0.00	211.81	-211.81	212.67	209.02	156.77
DUST	191.72	197.69	-5.97	0.00	187.36	-187.36	198.00	193.05	147.96
TOTAL	209.78	211.42	-1.64	0.00	209.05	-209.05	211.39	207.39	155.91

STAC AUCTION AVERAGES									
SALE		04	05	06	07	12	14	15	16
LEAF	2021/22	152.63	149.60	153.90	151.33	171.75	213.76	212.79	211.55
	2020/21	114.79	104.81	99.35	97.70	97.70	203.92	211.81	0.00
DUST	2021/22	148.59	143.04	138.96	147.52	152.26	206.08	197.69	191.72
	2020/21	116.32	112.45	105.38	97.84	97.84	207.82	187.36	0.00
TOTAL	2021/22	152.18	148.68	151.70	150.80	169.16	213.14	211.42	209.78
	2020/21	114.95	105.56	100.04	97.72	97.72	204.24	209.05	0.00

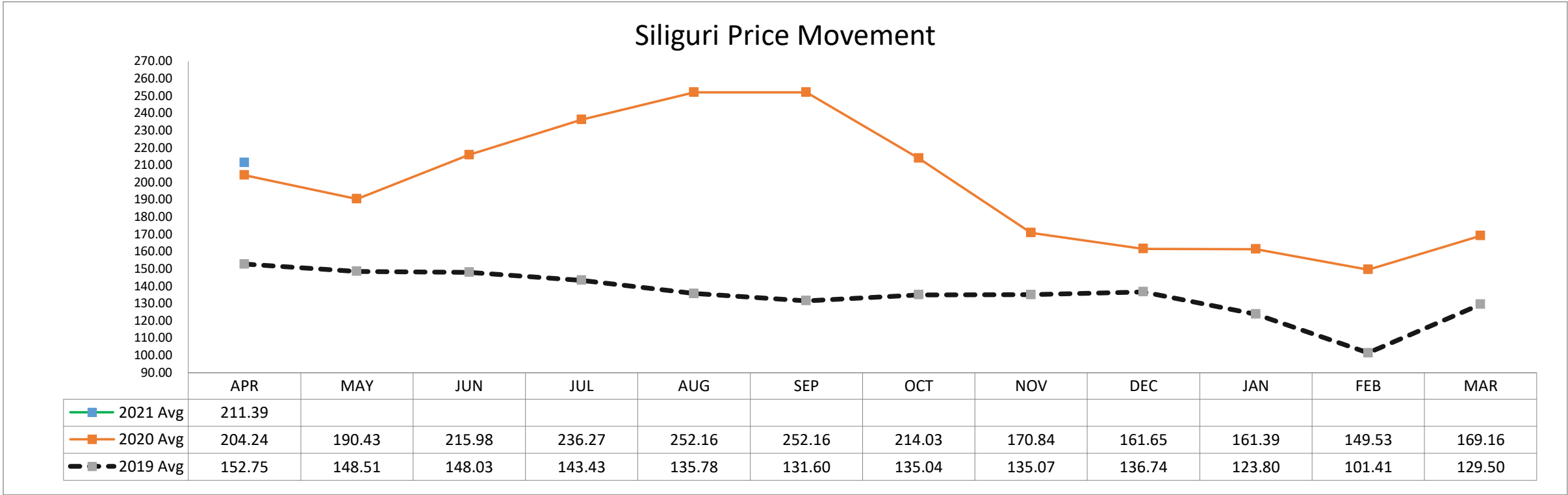


OFFER / SOLD QUANTITY & AVERAGE PRICE (2021/22)												
	THIS SALE				LAST SALE				UPTO SALE 16			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1463122.4	1206357.8	212.23	18%	1823518.4	1335543.2	211.08	27%	5046968.5	3701126.1	211.45	27%
FANNINGS	436739.8	373903.6	219.78	14%	492589.8	410493.8	226.17	17%	1377547.1	1147019.5	224.04	17%
LEAF SEC.	208633.8	188919.6	190.91	9%	172792.0	148289.4	191.14	14%	487981.0	417198.0	192.17	15%
LEAF TOTAL	2108496.0	1769181.0	211.55	16%	2488900.2	1894326.4	212.79	24%	6912496.6	5265343.60	212.67	24%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	230136.3	142664.1	195.74	38%	224144.8	165218.2	199.21	26%	619614.5	435307.6	200.73	30%
DUST SEC.	45368.3	30488.1	172.93	33%	28543.0	22676.1	186.69	21%	92386.6	67084.1	180.24	27%
DUST TOTAL	275504.6	173152.2	191.72	37%	252687.8	187894.3	197.69	26%	712001.10	502391.70	198.00	29%
TOTAL	2384000.6	1942333.2	209.78	19%	2741588.0	2082220.7	211.42	24%	7624497.7	5767735.30	211.39	24%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 16			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	2108496.0	1769181.0	211.55	16%	2488900.2	1894326.4	212.79	24%	6912496.6	5265343.6	212.67	24%
2020-21	0.0	0.0	0.00	0%	915767.0	801092.6	211.81	13%	1393975.8	1240097.2	209.02	11%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	275504.6	173152.2	191.72	37%	252687.8	187894.3	197.69	26%	712001.1	502391.7	198.00	29%
2020-21	0.0	0.0	0.00	0%	116747.5	101821.0	187.36	13%	159588.2	141097.0	193.05	12%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	2384000.6	1942333.2	209.78	19%	2741588.0	2082220.7	211.42	24%	7624497.7	5767735.3	211.39	24%
2020-21	0.0	0.0	0.00	0%	1032514.5	902913.6	209.05	13%	1553564.0	1381194.2	207.39	11%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UPTO SALE 16			2021/22		UPTO SALE 16		
	Sale 16	Sale 15	2021/22	2020/21	2019/20	Sale 16	Sale 15	2021/22	2020/21	2019/20
BELOW 100	0.0	0.0	0.0	1.3	1.9	0.1	0.0	0.0	8.7	4.5
BETWEEN 100.00-119.99	0.2	0.6	0.3	6.7	27.4	0.5	0.0	0.2	0.5	23.8
BETWEEN 120.00-139.99	2.8	3.3	4.5	5.6	25.7	3.5	6.2	4.3	12.4	25.1
BETWEEN 140.00-159.99	17.0	29.5	23.6	13.6	5.5	24.1	18.8	24.1	11.7	7.2
BETWEEN 160.00-179.99	16.8	12.9	13.3	18.3	6.2	19.1	17.7	15.9	13.6	10.8
BETWEEN 180.00-199.99	9.5	6.2	6.9	7.4	7.6	15.9	8.5	12.2	6.0	7.8
BETWEEN 200.00-219.99	8.9	3.1	6.5	5.1	9.9	7.6	8.9	9.8	10.0	2.9
BETWEEN 220.00-239.99	12.9	5.0	8.7	6.3	7.9	9.7	7.6	8.6	7.4	0.4
BETWEEN 240.00-259.99	10.3	6.9	8.6	5.1	4.7	11.1	11.6	10.7	10.3	0.1
BETWEEN 260.00-279.99	8.2	7.3	8.5	5.9	2.4	3.9	8.5	7.3	13.0	0.0
BETWEEN 280.00-299.99	5.7	8.2	7.1	10.8	0.7	3.7	6.6	4.0	5.0	0.0
300 AND ABOVE	7.6	16.5	11.9	13.8	0.0	1.5	5.7	3.1	1.0	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
15	78473	6884	85357	27547	3206	30753	50926	3678	54604
16	61242	7117	68359	0	0	0	61242	7117	68359
17	50064	5623	55687	0	0	0	50064	5623	55687
TOTAL	189779	19624	209403	27547	3206	30753	162232	16418	110291



STAC BUYING (ALL TEAS) FOR THE Sale 16											
	CTC LEAF			DUST				TOTAL			
	Sale 16										
OFFER	21,08,496.0			OFFER	2,75,504.6			OFFER	23,84,000.6		
SOLD	17,69,732.4			SOLD	1,73,152.2			SOLD	19,42,884.6		
SOLD %	84%			SOLD %	63%			SOLD %	81%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	5,74,236.8	200.57	32%	Local	79,898.0	188.59	46%	Local	6,54,134.8	199.11	34%
N.India	4,42,865.4	195.95	25%	W.India	42,159.1	200.66	24%	N.India	4,73,678.7	195.93	24%
R.Pack	3,66,574.8	252.50	21%	N.India	30,813.3	195.66	18%	R.Pack	3,66,574.8	252.50	19%
W.India	1,60,480.6	247.24	9%	C.India	17,157.6	175.93	10%	W.India	2,02,639.7	237.55	10%
Others	95,103.8	186.47	5%	Others	2,555.8	212.39	1%	Others	97,659.6	187.14	5%
Exports	48,801.6	161.64	3%	Exports	568.4	139.06	0%	C.India	50,160.6	200.63	3%
C.India	33,003.0	213.47	2%					Exports	49,370.0	161.38	3%
TCPL	23,708.2	140.72	1%					TCPL	23,708.2	140.72	1%
HUL	22,192.0	160.39	1%					HUL	22,192.0	160.39	1%
Packeteers	341.4	160.00	0%					Packeteers	341.4	160.00	0%
TOTAL	17,69,732.4	211.54		TOTAL	1,73,152.2	191.72		TOTAL	19,42,884.6	209.77	

DOOARS BATTING ORDER (STAC+CTTA) Sale 16				
MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
BARADIGHI	40281.1	329.19	21,009	296.25
DIANA RAMBARI	36467.2	313.39	2,339	321.83
RYDAK	53023.5	312.73	15,062	308.84
MEENGLAS	48316.1	309.28	3,201	260.02
DANGUAJHAR	34356.0	306.76	260	232.00
JITI	43186.2	305.06	6,132	289.36
HOPE	33940.0	303.18	7,472	315.94
LEESH RIVER	49111.9	297.10	377	230.00
DALGAON	31370.1	295.59	24,025	301.00
BINAGURI	85513.4	292.70	28,084	292.07
WASHABARIE	44392.5	291.62	19,618	271.56
GANDRAPARA	78744.7	289.86	10,221	288.10
AIBHEEL	97983.4	289.45	12,498	263.44
AMBARI ROYAL	33016.3	284.02	12,292	287.57
HULDIBARI ROYAL	60796.2	283.32	0	-
MECHPARA	40599.6	280.36	5,801	288.37
BEECH	44977.9	274.56	38,277	205.93
BHATKAWA	50745.6	270.20	5,634	300.40
INDONG GOLD	44502.5	265.99	15,260	273.12
GARGANDA	40321.0	264.86	1,147	237.94
HANTAPARA	47626.5	264.24	4,437	268.98
SATALI	52971.4	263.50	6,828	268.66
NEW DOOARS	72752.6	263.45	0	-
KARBALLA	34198.20	263.14	0.00	-
MORAGHAT	37968.80	261.47	24449.70	287.18

* Above 30,000 Kgs.